

KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES 4th Quarter 2017 Sonoma County

-	Total Base (Sq. Ft.)	Direct Vacancy Sq. Ft.	(%)	Sublease Vacancy Sq. Ft.	(%)	Total Vacancy Sq. Ft.	(%)	Buildings Planned (Sq. Ft.)
Petaluma	5,469,171	223,997	4.1%	80,871	1.5%	304,868	5.6%	0
Rohnert Park	3,148,823	162,764	5.2%	21,200	0.7%	183,964	5.8%	0
Santa Rosa	10,347,011	485,243	4.7%	56,957	0.6%	542,200	5.2%	0
North Corridor (Airport Area, Windsor, Healdsburg)	5,833,131	112,577	1.9%	2,026	0.0%	114,603	2.0%	0
Total	24,798,136	984,581	4.0%	161,054	0.6%	1,145,635	4.6%	0

