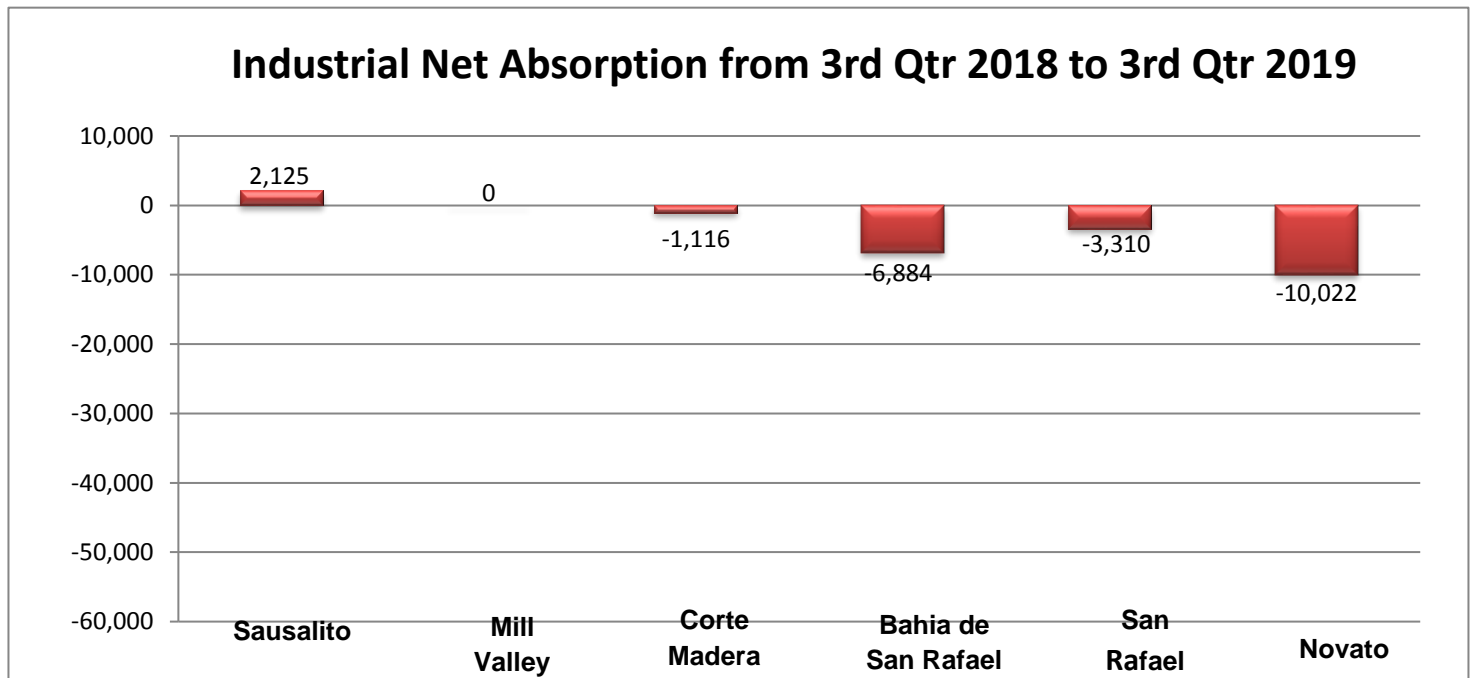




KEEGAN & COPPIN COMPANY, INC.

NET ABSORPTION INDUSTRIAL SPACE THIRD QUARTER, 2018 to THIRD QUARTER, 2019 MARIN COUNTY

	Total Inventory 3rd Qtr 2018 (Sq.Ft.)	Vacant Space 3rd Qtr 2018 (Sq.Ft.)	Occupied Space 3rd Qtr 2018 (Sq.Ft.)	Total Inventory 3rd Qtr 2019 (Sq.Ft.)	Vacant Space 3rd Qtr 2019 (Sq.Ft.)	Occupied Space 3rd Qtr 2019 (Sq.Ft.)	Net Absorption (Sq.Ft.)
Sausalito	455,000	4,660	450,340	455,000	2,535	452,465	2,125
Mill Valley	126,000	0	126,000	126,000	0	126,000	0
Corte Madera	295,500	0	295,500	295,500	1,116	294,384	-1,116
Bahia de Rafael	698,000	7,640	690,360	698,000	14,524	683,476	-6,884
San Rafael	3,091,188	34,348	3,056,840	3,091,188	37,658	3,053,530	-3,310
Novato	1,778,659	30,108	1,748,551	1,778,659	40,130	1,738,529	-10,022
Total	6,444,347	76,756	6,367,591	6,444,347	95,963	6,348,384	-19,207



Information provided by Keegan & Coppin Company, Inc.