

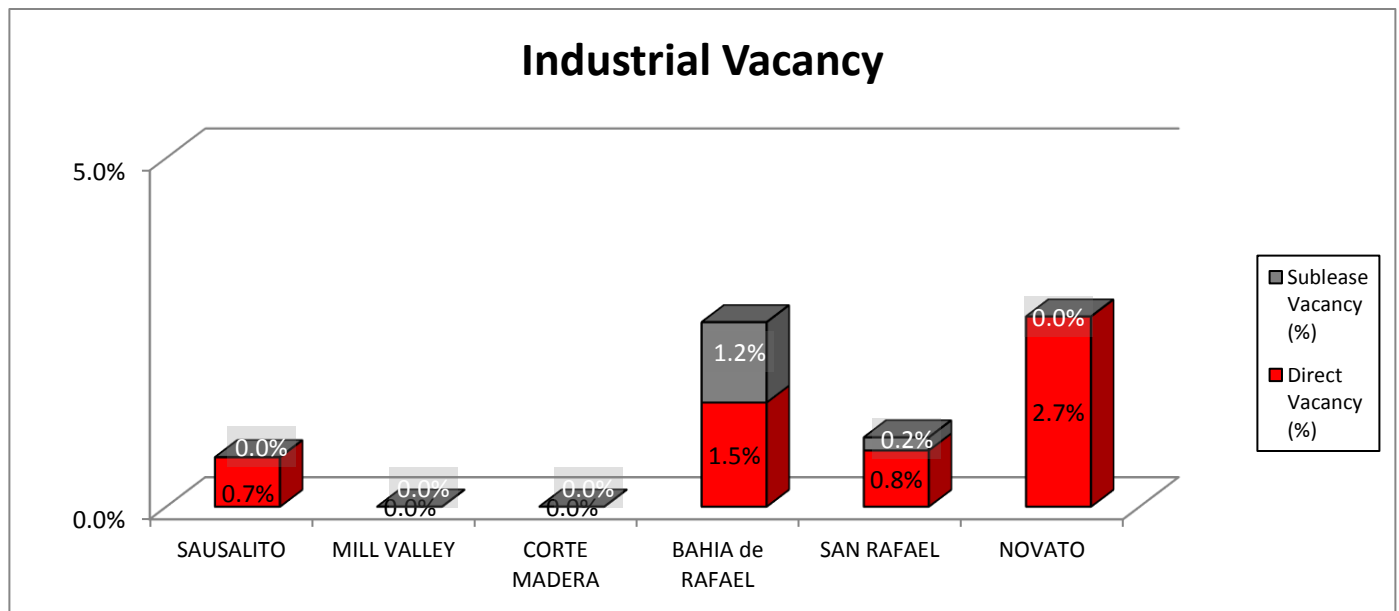


KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES FIRST QUARTER, 2019 MARIN COUNTY

	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	455,000	3,220	0.7%	0	0.0%	3,220	0.7%	0
MILL VALLEY	126,000	0	0.0%	0	0.0%	0	0.0%	0
CORTE MADERA	295,500	0	0.0%	0	0.0%	0	0.0%	0
BAHIA de RAFAEL	698,000	10,406	1.5%	8,044	1.2%	18,450	2.6%	0
SAN RAFAEL	3,091,188	24,902	0.8%	5,760	0.2%	30,662	1.0%	0
NOVATO	1,778,659	48,467	2.7%	0	0.0%	48,467	2.7%	0
TOTAL	6,444,347	86,995	1.3%	13,804	0.2%	100,799	1.6%	0



Information provided by Keegan & Coppin Company, Inc. – ONCOR International