

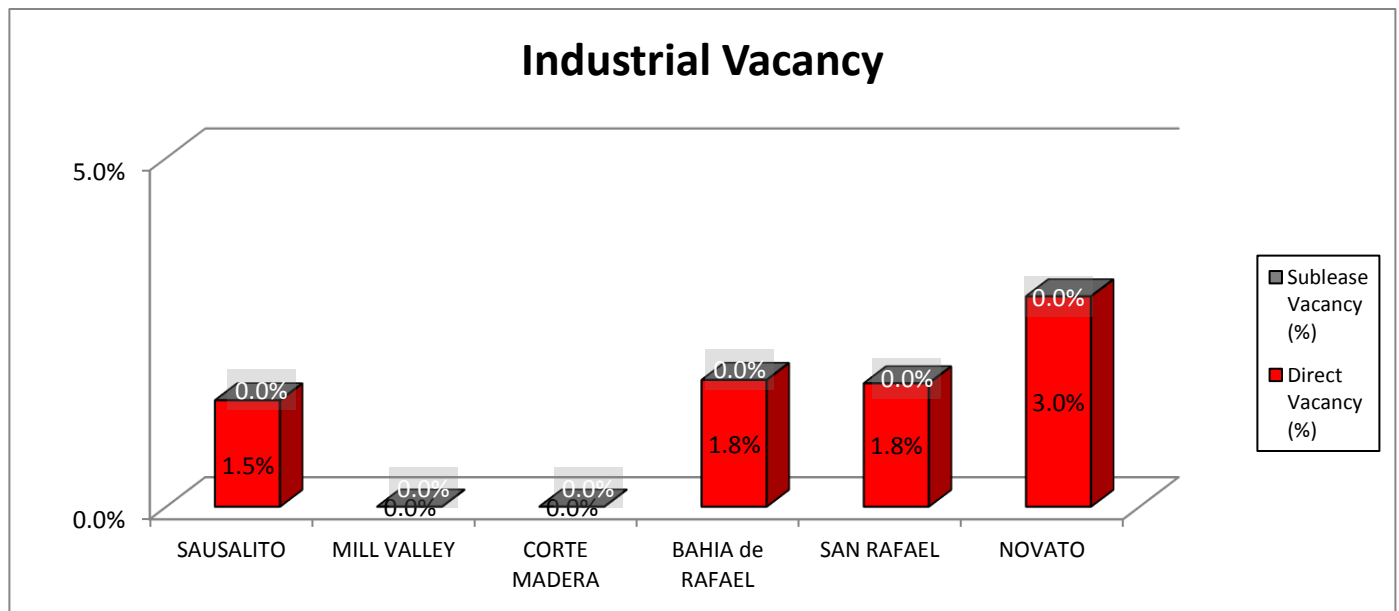


KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES FOURTH QUARTER, 2018 MARIN COUNTY

	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	455,000	6,925	1.5%	0	0.0%	6,925	1.5%	0
MILL VALLEY	126,000	0	0.0%	0	0.0%	0	0.0%	0
CORTE MADERA	295,500	0	0.0%	0	0.0%	0	0.0%	0
BAHIA de RAFAEL	698,000	12,662	1.8%	0	0.0%	12,662	1.8%	0
SAN RAFAEL	3,091,188	54,581	1.8%	0	0.0%	54,581	1.8%	0
NOVATO	1,778,659	53,623	3.0%	0	0.0%	53,623	3.0%	0
TOTAL	6,444,347	127,791	2.0%	0	0.0%	127,791	2.0%	0



Information provided by Keegan & Coppin Company, Inc. – ONCOR International