

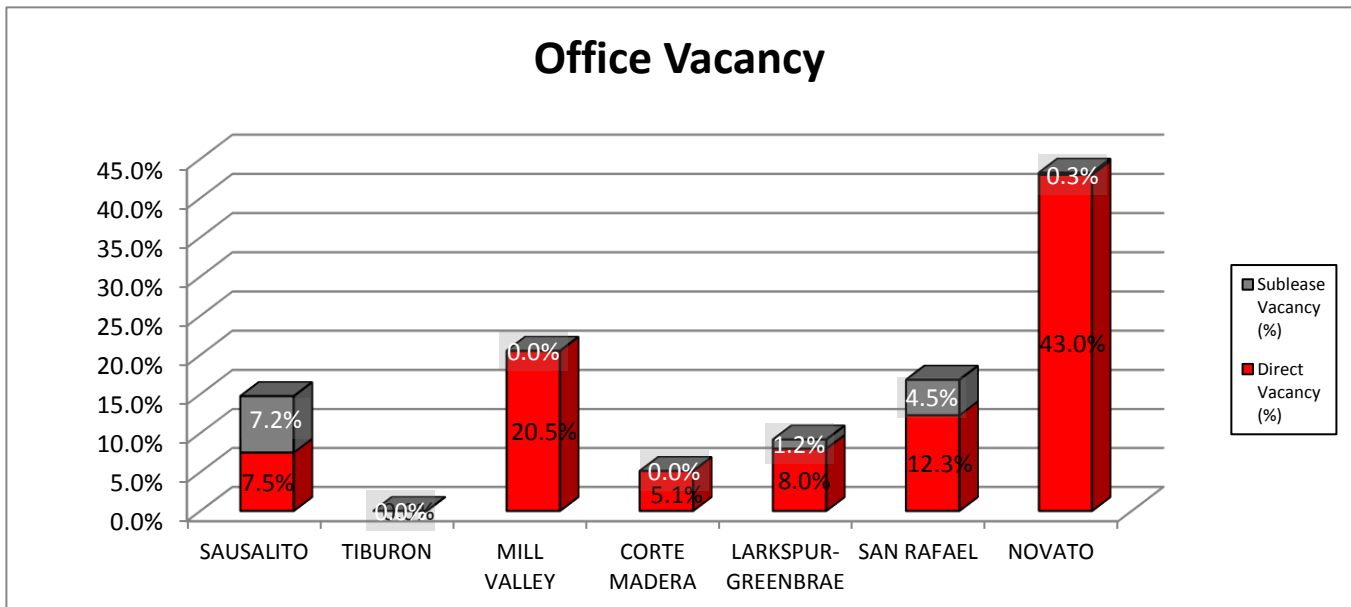


# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## TOTAL EXISTING OFFICE VACANCY ESTIMATES THIRD QUARTER, 2018 MARIN COUNTY

Cities	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	527,760	39,592	7.5%	38,222	7.2%	77,814	14.7%	0
TIBURON	17,715	0	0.0%	0	0.0%	0	0.0%	0
MILL VALLEY	346,515	71,113	20.5%	0	0.0%	71,113	20.5%	0
CORTE MADERA	411,168	21,123	5.1%	0	0.0%	21,123	5.1%	0
LARKSPUR-GREENBRAE	638,442	51,100	8.0%	7,466	1.2%	58,566	9.2%	0
SAN RAFAEL	3,057,030	375,862	12.3%	138,870	4.5%	514,732	16.8%	0
NOVATO	2,597,381	1,116,125*	43.0%	7,042	0.3%	1,123,167	43.2%	0
<b>TOTAL</b>	<b>7,596,011</b>	<b>1,674,915</b>	<b>22.0%</b>	<b>191,600</b>	<b>2.5%</b>	<b>1,866,515</b>	<b>24.6%</b>	<b>0</b>



**\*710,000 sq. ft. vacant former Fireman's Fund Buildings in Novato**

Information provided by Keegan & Coppin Company, Inc. – ONCOR International