

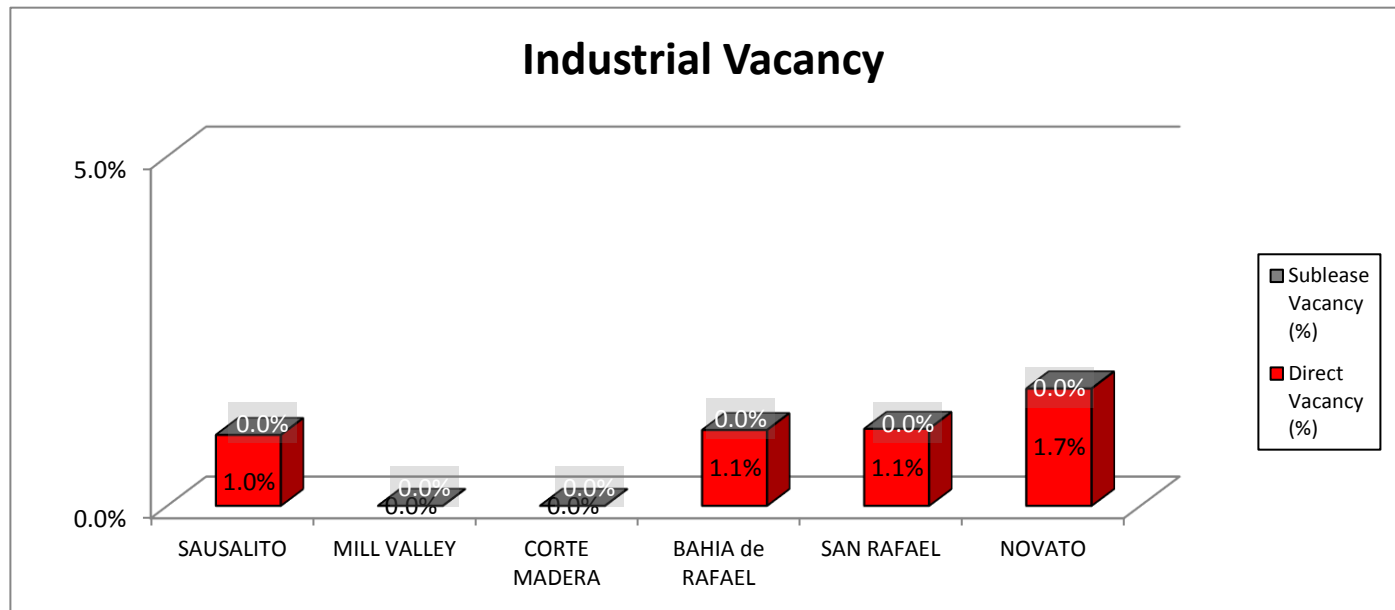


KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES THIRD QUARTER, 2018 MARIN COUNTY

	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	455,000	4,660	1.0%	0	0.0%	4,660	1.0%	0
MILL VALLEY	126,000	0	0.0%	0	0.0%	0	0.0%	0
CORTE MADERA	295,500	0	0.0%	0	0.0%	0	0.0%	0
BAHIA de RAFAEL	698,000	7,640	1.1%	0	0.0%	7,640	1.1%	0
SAN RAFAEL	3,091,188	34,348	1.1%	0	0.0%	34,348	1.1%	0
NOVATO	1,778,659	30,108	1.7%	0	0.0%	30,108	1.7%	0
TOTAL	6,444,347	76,756	1.2%	0	0.0%	76,756	1.2%	0



Information provided by Keegan & Coppin Company, Inc. – ONCOR International