



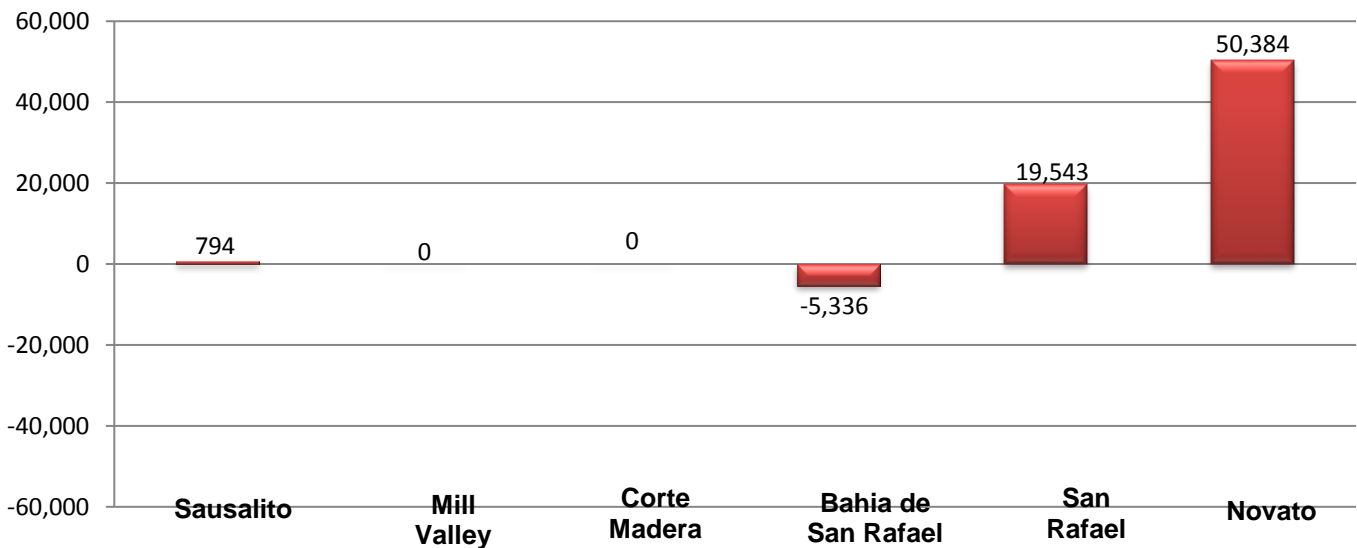
KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

NET ABSORPTION INDUSTRIAL SPACE THIRD QUARTER, 2017 to THIRD QUARTER, 2018 MARIN COUNTY

	Total Inventory 3rd Qtr 2017 (Sq.Ft.)	Vacant Space 3rd Qtr 2017 (Sq.Ft.)	Occupied Space 3rd Qtr 2017 (Sq.Ft.)	Total Inventory 3rd Qtr 2018 (Sq.Ft.)	Vacant Space 3rd Qtr 2018 (Sq.Ft.)	Occupied Space 3rd Qtr 2018 (Sq.Ft.)	Net Absorption (Sq.Ft.)
Sausalito	455,000	5,454	449,546	455,000	4,660	450,340	794
Mill Valley	126,000	0	126,000	126,000	0	126,000	0
Corte Madera	295,500	0	295,500	295,500	0	295,500	0
Bahia de Rafael	698,000	2,304	695,696	698,000	7,640	690,360	-5,336
San Rafael	3,091,188	53,891	3,037,297	3,091,188	34,348	3,056,840	19,543
Novato	1,778,659	80,492	1,698,167	1,778,659	30,108	1,748,551	50,384
Total	6,444,347	142,141	6,302,206	6,444,347	76,756	6,367,591	65,385

Industrial Net Absorption from 3rd Qtr 2017 to 3rd Qtr 2018



Information provided by Keegan & Coppin Company, Inc. – ONCOR International