

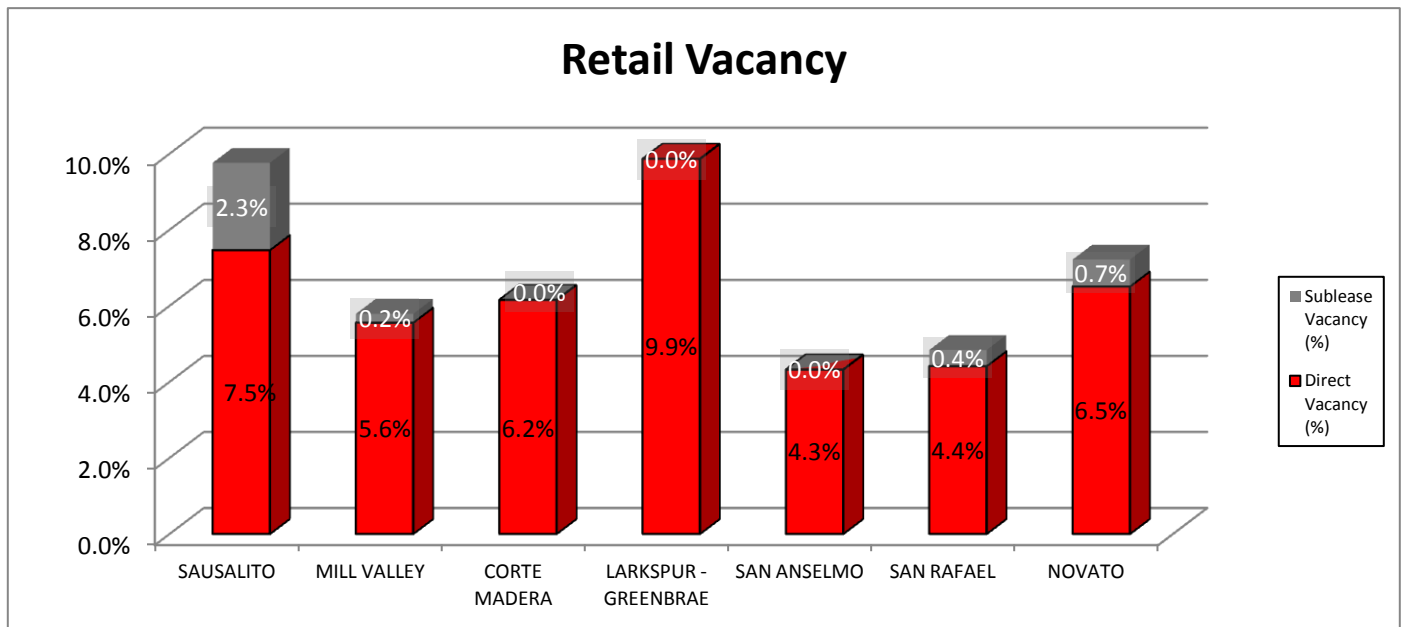


# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## TOTAL EXISTING RETAIL VACANCY ESTIMATES SECOND QUARTER, 2018 MARIN COUNTY

	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	654,029	48,828	7.5%	15,000	2.3%	63,828	9.8%	0
MILL VALLEY	389,000	21,618	5.6%	897	0.2%	22,515	5.8%	0
CORTE MADERA	911,442	56,092	6.2%	0	0.0%	56,092	6.2%	0
LARKSPUR - GREENBRAE	356,952	35,215	9.9%	0	0.0%	35,215	9.9%	0
SAN ANSELMO	272,976	11,802	4.3%	0	0.0%	11,802	4.3%	0
SAN RAFAEL	2,244,363	99,032	4.4%	9,539	0.4%	108,571	4.8%	0
NOVATO	1,615,760	105,173	6.5%	11,416	0.7%	116,589	7.2%	0
<b>TOTAL</b>	<b>6,444,522</b>	<b>377,760</b>	<b>5.9%</b>	<b>36,852</b>	<b>0.6%</b>	<b>414,612</b>	<b>6.4%</b>	<b>0</b>



**\*15,000 sq. ft. vacant, however 14,000 is the Theatre that is being repurposed in Sausalito**

Information provided by Keegan & Coppin Company, Inc. – ONCOR International