

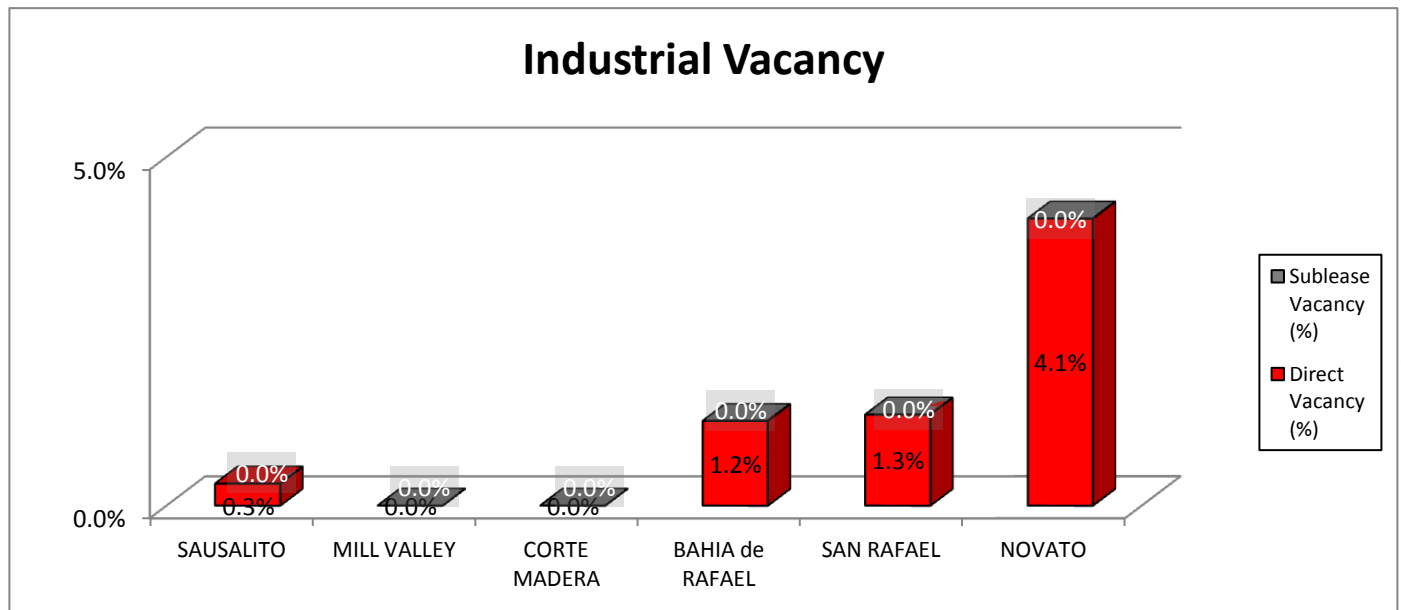


# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES FIRST QUARTER, 2018 MARIN COUNTY

	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
<b>SAUSALITO</b>	455,000	1,440	0.3%	0	0.0%	1,440	0.3%	0
<b>MILL VALLEY</b>	126,000	0	0.0%	0	0.0%	0	0.0%	0
<b>CORTE MADERA</b>	295,500	0	0.0%	0	0.0%	0	0.0%	0
<b>BAHIA de RAFAEL</b>	698,000	8,484	1.2%	0	0.0%	8,484	1.2%	0
<b>SAN RAFAEL</b>	3,091,188	40,381	1.3%	0	0.0%	40,381	1.3%	0
<b>NOVATO</b>	1,778,659	73,233	4.1%	0	0.0%	73,233	4.1%	0
<b>TOTAL</b>	6,444,347	123,538	1.9%	0	0.0%	123,538	1.9%	0



Information provided by Keegan & Coppin Company, Inc. – ONCOR International