

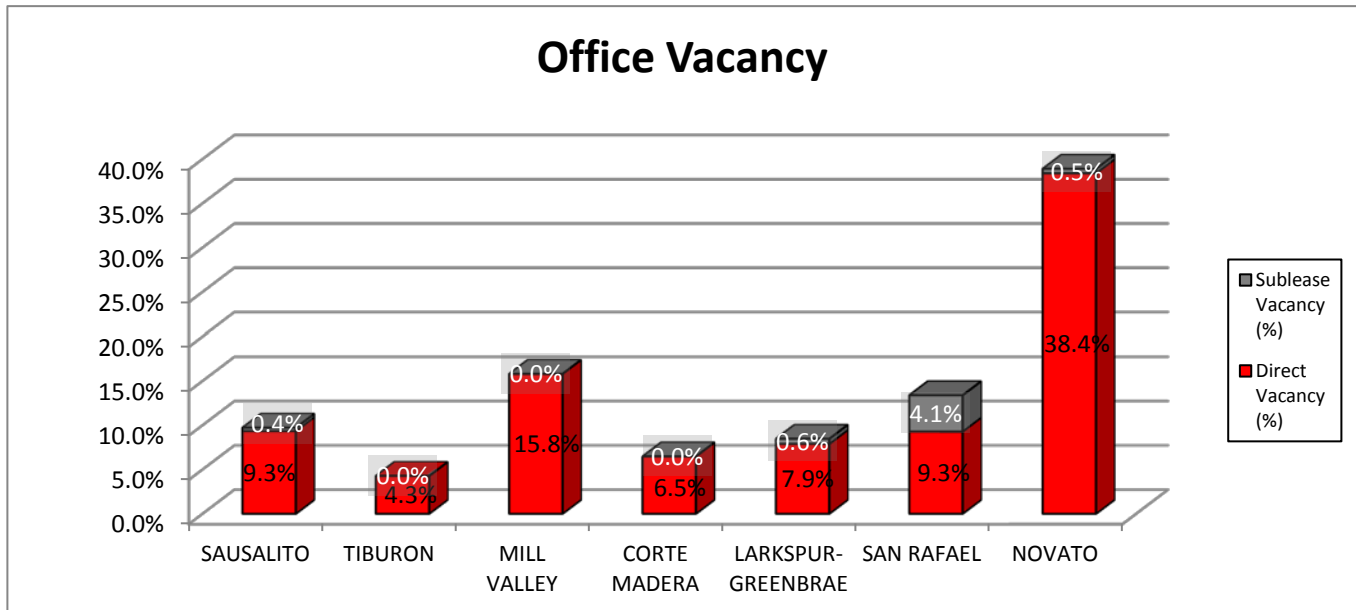


# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## TOTAL EXISTING OFFICE VACANCY ESTIMATES FOURTH QUARTER, 2016 MARIN COUNTY

Cities	Total Base (Sq.Ft.)	Direct Vacancy (Sq.Ft.)	Direct Vacancy (%)	Sublease Vacancy (Sq.Ft.)	Sublease Vacancy (%)	Total Vacancy (Sq.Ft.)	Total Vacancy (%)	Building Planned (Sq.Ft.)
SAUSALITO	527,760	49,339	9.3%	2,000	0.4%	51,339	9.7%	0
TIBURON	17,715	758	4.3%	0	0.0%	758	4.3%	0
MILL VALLEY	346,515	54,788	15.8%	0	0.0%	54,788	15.8%	0
CORTE MADERA	411,168	26,649	6.5%	0	0.0%	26,649	6.5%	0
LARKSPUR- GREENBRAE	638,442	50,411	7.9%	3,690	0.6%	54,101	8.5%	0
SAN RAFAEL	3,098,183	288,090	9.3%	126,859	4.1%	414,949	13.4%	0
NOVATO	2,596,821	997,353*	38.4%	13,098	0.5%	1,010,451	38.9%	0
<b>TOTAL</b>	<b>7,636,604</b>	<b>1,467,388</b>	<b>19.2%</b>	<b>145,647</b>	<b>1.9%</b>	<b>1,613,035</b>	<b>21.1%</b>	<b>0</b>



\*710,000 sq. ft. vacant former Fireman's Fund Building

Information provided by Keegan & Coppin Company, Inc. - ONCOR International