



KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

TOTAL EXISTING INDUSTRIAL VACANCY ESTIMATES 3rd Quarter 2012 Sonoma County

	Total Base (Sq. Ft.)	Direct Vacancy (Sq. Ft.)	(%)	Sublease Vacancy (Sq. Ft.)	(%)	Total Vacancy (Sq. Ft.)	(%)	Buildings Planned (Sq. Ft.)
Petaluma	5,298,898	593,826	11.2%	0	0.0%	593,826	11.2%	0
Rohnert Park	3,052,571	265,776	8.7%	23,950	0.8%	289,726	9.5%	0
Santa Rosa	10,123,517	1,430,111	14.1%	97,767	1.0%	1,527,878	15.1%	0
North Corridor (Airport Area, Windsor, Healdsburg)	5,685,196	585,024	10.3%	212,573	3.7%	797,597	14.0%	0
Total	24,160,182	2,874,737	11.9%	334,290	1.4%	3,209,027	13.3%	0

