



# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## INDUSTRIAL ABSORPTION SONOMA COUNTY 4th Quarter 2010 - 2011

	Total Base 4th Qtr. 2010 (Sq. Ft.)	Vacant Space 4th Qtr. 2010 (Sq. Ft.)	Occupied Space 4th Qtr. 2010 (Sq. Ft.)	Total Base 4th Qtr. 2011 (Sq. Ft.)	Vacant Space 4th Qtr. 2011 (Sq. Ft.)	Occupied Space 4th Qtr. 2011 (Sq. Ft.)	Planned Buildings 4th Qtr. 2011 (Sq. Ft.)	NET ABSORPTION 4th Qtr. 2011 (Sq. Ft.)	Journal Adjustments Total Base Sq. Ft. 4th Qtr. 2010 v 4th Qtr. 2011 (Sq. Ft.)	Net Results 4th Qtr. 2011 (Sq. Ft.)
<b>PETALUMA</b>	5,357,887	902,780	4,455,107	5,316,015	917,269	4,398,746	0	-56,361	41,872	<b>-14,489</b>
<b>ROHNERT PARK</b>	2,931,442	324,878	2,606,564	2,943,405	345,159	2,598,246	0	-8,318	-11,963	<b>-20,281</b>
<b>SANTA ROSA</b>	10,206,856	1,498,966	8,707,890	10,160,772	1,451,895	8,708,877	0	987	46,084	<b>47,071</b>
<b>NORTH CORRIDOR (Airport area, Windsor, Healdsburg)</b>	5,680,484	643,030	5,037,454	5,685,196	586,351	5,098,845	0	61,391	-4,712	<b>56,679</b>
<b>Totals</b>	<b>24,176,669</b>	<b>3,369,654</b>	<b>20,807,015</b>	<b>24,105,388</b>	<b>3,300,674</b>	<b>20,804,714</b>	<b>0</b>	<b>-2,301</b>	<b>71,281</b>	<b>68,980</b>

### Journal Adjustments:

**Petaluma:** Square footage adjustments made to correct previous numbers; some square footage moved to office space.

**Rohnert Park:** Square footage adjustments made to correct previous numbers.

**Santa Rosa:** Square footage adjustments made to correct previous numbers. Some square footage previously recorded as office space.

**North Corridor:** Square footage adjustments made to correct previous numbers.