



# KEEGAN & COPPIN COMPANY, INC.

ONCOR INTERNATIONAL

## TOTAL EXISTING OFFICE VACANCY ESTIMATES SECOND QUARTER, 2014 MARIN COUNTY

| Cities             | Total Base (Sq.Ft.) | Direct Vacancy (Sq.Ft.) | Direct Vacancy (%) | Sublease Vacancy (Sq.Ft.) | Sublease Vacancy (%) | Total Vacancy (Sq.Ft.) | Total Vacancy (%) | Building Planned (Sq.Ft.) |
|--------------------|---------------------|-------------------------|--------------------|---------------------------|----------------------|------------------------|-------------------|---------------------------|
| SAUSALITO          | 525,194             | 46,289                  | 8.8%               | 8,656                     | 1.6%                 | 54,945                 | 10.5%             | 0                         |
| TIBURON            | 17,715              | 5,146                   | 29.0%              | 0                         | 0.0%                 | 5,146                  | 29.0%             | 0                         |
| MILL VALLEY        | 346,515             | 53,280                  | 15.4%              | 5,030                     | 1.5%                 | 58,310                 | 16.8%             | 0                         |
| CORTE MADERA       | 411,168             | 46,122                  | 11.2%              | 14,960                    | 3.6%                 | 61,082                 | 14.9%             | 0                         |
| LARKSPUR-GREENBRAE | 638,442             | 68,362                  | 10.7%              | 15,190                    | 2.4%                 | 83,552                 | 13.1%             | 0                         |
| SAN RAFAEL         | 3,075,325           | 480,926                 | 15.6%              | 44,181                    | 1.4%                 | 525,107                | 17.1%             | 0                         |
| NOVATO             | 2,521,703           | 392,846                 | 15.6%              | 257,755                   | 10.2%                | 650,601                | 25.8%             | 0                         |
| <b>TOTAL</b>       | <b>7,536,062</b>    | <b>1,092,971</b>        | <b>14.5%</b>       | <b>345,772</b>            | <b>4.6%</b>          | <b>1,438,743</b>       | <b>19.1%</b>      | <b>0</b>                  |

